

## Message Text

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ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00

DODE-00 DOTE-00 INR-07 NSAE-00 EPG-02 FAA-00

PM-04 H-01 L-03 NSC-05 PA-01 PRS-01 SP-02 SS-15

USIA-06 /069 W

-----251747Z 041546 /44

R 251746Z MAY 77

FM AMEMBASSY PARIS

TO SECSTATE WASHDC 3167

INFO AMEMBASSY LONDON

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LONDON PASS STYLES

E.O. 11652 N/A

TAGS: EAIR, FR, US

SUBJ: CIVAIR: NATIONAL'S MIAMI-PARIS OPERATION

1. BROCK OF NATIONAL AIRLINES IS BACK IN PARIS AND CALLED AT EMBASSY MAY 24. HE HAD MET WITH AEROPORT DE PARIS AUTHORITIES AND HAS AGREED TO OPERATING FROM ONLY SOUTH TERMINAL FOR THE THREE-MONTH PERIOD OF NATIONAL'S OPERATIONS. BROCK SAID NATIONAL WOULD HAVE PREFERRED OPERATE FROM ONLY WEST TERMINAL BUT DECIDED NOT TO MAKE AN ISSUE OF THIS. HE ADDED THAT DURING HIS TALKS WITH AEROPORT DE PARIS OFFICIALS THEY HAD AT NO TIME EXPRESSED DOUBT OR RESERVATIONS OVER NATIONAL'S RECEIPT OF GOF AUTHORIZATION AND IN FACT THE SUBJECT WAS NOT EVEN MENTIONED, WHICH BROCK SAW AS A GOOD SIGN. WE AGREED. WE FURTHER EXPRESSED TO HIM THE OPINION THAT SINCE NATIONAL HAD NOW AGREED TO OPERATE FROM ONLY SOUTH FOR THE PERIOD IN QUESTION, THIS COULD HAVE A SALUTARY EFFECT ON HASTENING ISSUANCE OF LIMITED OFFICIAL USE

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THE AUTHORIZATION NOW THAT THE GOF COULD BE ASSURED THAT NEITHER NATIONAL NOR THE EMBASSY WOULD CONTINUE TO MAKE AN ISSUE OF LOCATING NATIONAL AT CDG FOR THE PERIOD IN QUESTION. BROCK NOTED THAT NATIONAL WOULD PROBABLY WISH TO RENEW EFFORTS TO LOCATE AT CDG IF THE CAB WERE TO EXTEND NATIONAL'S AUTHORIZATION TO SERVE PARIS, AND WE CONCURRED THAT THIS OPTION

WAS INDEED LEFT OPEN.

2. RE BROCK'S PREFERENCE FOR ORLY WEST TERMINAL, WE POINTED OUT THAT WE COULD WELL UNDERSTAND HOW THIS WOULD HAVE POSED SERIOUS PROBLEMS FOR THE FRENCH SINCE ALL AIR INTER'S ORLY OPERATIONS ARE BASED AT ORLY WEST AND FOREIGN CARRIERS SUCH AS SWISSAIR AND LUFTHANSA ALSO OPERATE THEIR SHORT-HAUL FLIGHTS INTO THAT TERMINAL. ORLY SOUTH IS WHERE THE SURPLUS SPACE IS FOLLOWING MOVE OF MANY CARRIERS TO CDG WHEN CDG WAS OPENED, AND LONG-HAUL INTERNATIONAL FLIGHTS FROM ORLY ALSO NOW OPERATE FROM SOUTH TERMINAL. BROCK CONCEDED THESE POINTS, ADDING THAT HE HAD BEEN PERSUADED BY FRENCH ARGUMENTS. (COMMENT: WHILE NATIONAL MAY HAVE BEEN ATTRACTED BY FRENCH AND EUROPEAN CONNECTIONS AT ORLY WEST TERMINAL, WE MUST CONFESS TO BEING A BIT TAKEN ABACK THAT NATIONAL WOULD BE SO OBLIVIOUS TO THOUGHTS OF COMPANY IMAGE AND SO UNFAMILIAR WITH REALITIES OF THE LOCAL SCENE AS BLANDLY TO ASK TO LOCATE AT ORLY WEST. THAT IS ABOUT THE SAME AS UTA, IF IT WERE DESIGNATED TO SERVE NEW YORK, ASKING IF IT COULD SHARE THE EASTERN SHUTTLE TERMINAL AT LAGUARDIA.)

3. WE DISCUSSED WHERE THINGS STOOD RE GOF PROCESSING OF NATIONAL'S AUTHORIZATION AND BROCK SEEMED FAIRLY RELAXED. HE ASKED WHETHER WE THOUGHT THAT NATIONAL

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FM AMEMBASSY PARIS

TO SECSTATE WASHDC 3168

INFO AMEMBASSY LONDON

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COULD DROP FROM ITS LOCAL ADVERTISING THE CAVEAT  
"SUBJECT TO FRENCH GOVERNMENT APPROVAL," SINCE  
HE CLAIMED TO HAVE HEARD THAT NATIONAL'S COMPETITORS  
WERE CITING THIS CAVEAT TO LOCAL TRAVEL AGENCIES  
IN AN EFFORT TO HURT NATIONAL'S ADVANCE SALES. WE  
STRONGLY ADVISED LEAVING THE CAVEAT IN PLACE UNTIL  
THE GOF AUTHORIZATION WAS FORTHCOMING, THOUGH  
THIS DID NOT PREVENT HIM FROM USING THE TINIEST  
PRINT AVAILABLE. WE DOUBTED WHETHER SUCH A FOOTNOTE  
IN THE ADVERTISING WAS VERY MEANINGFUL TO THE  
GENERAL PUBLIC ANYWAY, THOUGH IN THE CASE AT HAND  
IT WAS VERY IMPORTANT TO THE DGAC AND TO PREVENTION  
OF ANY FURTHER HITCH IN ISSUANCE OF NATIONAL'S  
AUTHORIZATION. NATIONAL'S ADVANCE BOOKINGS,  
BY IT'S OWN ADMISSION, WERE RUNNING WELL.

4. NATIONAL HAS SENT OUT INVITATIONS FOR A  
RECEPTION IT IS OFFERING IN PARIS MAY 26 "ON THE  
OCCASION OF THE OPENING SOON OF ITS NON-STOP  
MIAMI-PARIS LINE." (AT PANAM'S HOTEL INTERCONTINENTAL,  
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INCIDENTALLY. ) WE HOPE THE DGAC DOESN'T TAKE  
NATIONAL TO TASK BECAUSE THE INVITATIONS DON'T  
QUALIFY THE NEW SERVICE AS "SUBJECT TO FRENCH  
GOVERNMENT APPROVAL." IT WILL BE INTERESTING TO  
SEE HOW MANY OF OUR GOF COLLEAGUES WILL ATTEND.  
GAMMON

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## Message Attributes

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**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
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**Review Release Event:** n/a  
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**Status:** NATIVE  
**Subject:** CIVAIR: NATIONAL'S MIAMI-PARIS OPERATION  
**TAGS:** EAIR, FR, US, NATIONAL AIRLINES  
**To:** STATE  
**Type:** TE  
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**Review Markings:**  
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